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NEWS RELEASE
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Laird Norton Tyee Strengthens Planning Expertise with Promoted Client Advisor

Susan Talton's Focus on Retirement Planning Complements Firm's Approach to Wealth Management

SEATTLE – October 31, 2011 – Laird Norton Tyee, one of the largest privately held wealth management firms in the Pacific Northwest, today announced that Susan Talton has been promoted to client advisor. With more than 25 years of wealth management experience and a deep expertise in retirement planning, Talton also leads the firm's Elder Planning Group. The move complements Laird Norton Tyee's focus on helping clients plan for life transitions, furthering its leadership in the industry.

"Susan is a recognized leader in the wealth management field, and today's promotion is a natural transition of her exceptional leadership and expertise in retirement planning," said Bob Moser, CEO of Laird Norton Tyee. "Susan has been instrumental in driving Laird Norton Tyee's Elder Planning Group, which is a key component of the firm's holistic approach to wealth management."

Prior to joining Laird Norton Tyee in 2008, Talton served as a financial consultant at Smith Barney in both Charlotte, NC and Scottsdale, Ariz., where she advised clients on retirement, elder planning and philanthropy. She also previously worked at Merrill Lynch in Charlotte, N.C.

"Planning is at the core of Laird Norton Tyee, and I find it very rewarding to help clients plan for and achieve their financial and personal goals," said Talton. "In my new role, I look forward to expanding my focus on elder planning while continuing to serve the clients that make my work gratifying."

Talton is a Certified Financial Planner® and member of the Financial Planning Association. She studied business administration at Furman University and holds bachelor's in journalism from the University of South Carolina.

About Laird Norton Tyee:

Laird Norton Tyee is one of the Pacific Northwest's largest privately held wealth management firms, with nearly $4 billion in assets under management. Originally founded to serve the financial management needs of the Laird and Norton families, the firm now serves more than 400 high-net-worth individuals and families who want to make an intentional, positive impact with their wealth. Success is measured by clients' ability to achieve long-term financial results, reach personal and family goals and leave lasting legacies. Offering expertise in financial planning, trust and estate strategies and administration and investment stewardship, Laird Norton Tyee's more than 40 years in the Pacific Northwest lends a unique multi-generational insight and approach to personal and family wealth.

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